

Free tips and
building
information!

Paul Reed's *Building-zine*



Recently Completed

“Wow! What a beautiful home. It just feels right and everyone driving past looks in” say owners Kevin & Jean Meates. This superb home, featuring Marble Columns & a lovely 'classic' look, was designed by Ray Hawthorne of 3 Architecture, & is a great example of what can be achieved by working in partnership with the client & designer right from the very beginning - even before any plans were drawn up.

And working in a partnership in this way really does ensure the client gets maximum value for money in the building process.

Paul's Industry Rant!

The last time I ranted about the state of the building industry, we were looking at a net population gain of some 10,000 people. Now we are at an actual figure of 26,000 - and still climbing! **I can't stress enough**, if you're serious about building, don't wait. There's still time to take advantage of some great supplier pricing but the industry is already seeing a large upsurge in the demand for quality builders, and I've got a lot of work booked ahead already.

Builder or “Builder”? Interesting word - *Builder*, and one that is used incorrectly by much of the industry, so no wonder the home owner gets confused! Of course I'm a builder, but today, anyone with a few tools, a ute and trailer can call themselves a “builder”, when a much better description would be a 'Contract Carpenter'.



“What code violations?”

So, what's the difference, and will it affect your overall outcome? **Without a doubt, the answer is yes!** A contract carpenter is simply that. Their job is to do the carpentry part of a building as quickly as possible, and go. **No liability... thanks for coming!** Sure, a few may be excellent trades people, and some may even do a bit of organising, but what about all the other attributes needed to build your home properly and professionally. Experienced professional builders also offer:

Accuracy: Organisational & project management skills, quality control, ability to deliver realistic quotes for clients and run a solvent business that can deliver the final product.

Availability: There for the client who is **ALWAYS** Number 1 and working with the client and their designer to achieve the greatest possible outcome.

Partnership: The ability to communicate on behalf of their client with every single person involved with the project, including Designer, Tradespeople, Suppliers, Council etc etc. And of course, be able to listen & communicate with you!

Advice: The ability to adapt or provide on-the-spot solutions to unexpected problems - both before and during the building project.

So next time, do be careful who are you talking with and make sure it's a Builder - and not just a Carpenter. And remember, whether you're a designer or future client - I'm available to talk with you about how we can partner together to ensure the project has a really successful outcome.

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the human touch

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